



## **A.P.E.@Hawley Rental Rates**

### **Individual Artist rental rates for Dance Studio**

*Rehearsals: Sliding scale, \$10-\$30/hr*

*Classes/Workshops: Sliding scale, \$20-\$40/hr*

### **Rental rates for the Workroom/Theater:**

Organizations:

\$30 per hour (*under 20 people*)

\$35 per hour (*over 20 people*)

Individuals:

*Rehearsals: Sliding scale, \$15-\$35/hr*

*Classes/Workshops: Sliding scale, \$20-\$40/hr*

*\*A.P.E. offers a 10% discount for a long term rental commitment of 3 months or longer*

*\*\*Please see attached sheet for sliding scale payment guidelines*

### **Event Rentals in the Workroom/Theater:**

A.P.E. will take 30% of box office revenue for a space fee.

Included in rental:

-Space orientation (*required*)

-Time for technical rehearsal, dress rehearsal, and up to 4 performances (*example: Wednesday from 3pm - Sunday at midnight*)

-Equipment: 3 risers, 60 chairs, some lighting instruments, sound board

-Marketing and promotion on our website, social media, e-blasts, and press lists.

*\*Artists must supply press-ready materials at least 1 month prior to event.*

Extra fees:

-\$100 Security Deposit toward rental, paid at the time of contract signing

-Required technical training on Workroom equipment (\$50) OR hiring of approved technical director (*inquire for list*)

-Ticket management and box office: \$15 an hour

-Projector and screen: \$150

-Possible \$50 cleaning fee depending on the scope of project

-Taking up/re-laying of marley floor: \$100

*\*Please note: we require two week's advance notice in the event of cancellations; deposit will be refunded with at least two week's notice.*

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*\*\*If you or your organization are in need of financial assistance to make renting from APE@Hawley feasible, we are happy to discuss avenues for grants and additional funding support.*

### **Residencies**

Artist Residencies of varying lengths can be accommodated in the Workroom at 33 Hawley. Where space and scheduling allows, APE@Hawley offers a residency package of the following:

- 20 hours of rehearsal space
- One evening for a work-in-progress showing
- Informal, no tech showing either in the Dance Studio or the Workroom at the end of your residency period.

**FEE:** \$300 Residency Rental Fee

### **Guidelines for sliding scale payments (adapted from Fund for Reparations Now and freeskewl)**

Consider paying less on the scale if you:

- are supporting children or have other dependents
- have significant debt
- have medical expenses not covered by insurance
- receive public assistance
- have immigration-related expenses
- are an elder with limited financial support
- are an unpaid community organizer
- are a returning citizen who has been denied work due to incarceration history

Consider paying more on the scale if you:

- own the home you live in
- have investments, retirement accounts, or inherited money
- travel recreationally
- have access to family money and resources in times of need
- work part time by choice
- have a relatively high degree of earning power due to level of education (or gender and racial privilege, class background, etc.)

Payments:

PayPal: [lisathompson@apearts.org](mailto:lisathompson@apearts.org)

Venmo: @apearts Business account

Mail: A.P.E. Ltd. Gallery, 126 Main Street, Northampton, MA 01060

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